

## The Board of Directors of Alerion approves the interim financial results at 31<sup>th</sup> March 2010

**Group operating revenues increased 72% and EBITDA more than doubles compared to 1<sup>o</sup>Q09**

- *Operating revenues: Euro 12.2 million (+5.1 million compared to 31<sup>th</sup> March 2009)*
- *EBITDA: Euro 8.0 million (+4.2 million compared to 31<sup>th</sup> March 2009)*
- *Group net result: Euro -0.2 million (-0.3 million compared to 31<sup>th</sup> March 2009)*
- *Net Invested capital: Euro 453.3 million (+14.4 million compared to 31 December 2009)*
- *Group shareholders' equity: Euro 167.6 million (-3.5 million compared to 31 December 2009)*

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The Board of Directors of Alerion Clean Power has examined and approved 2010 first quarter results as of 31<sup>th</sup> March 2010, prepared according to "International Accounting Standards/International Financial Reporting Standards" (IAS/IFRS).

### Consolidated Results

<i>(Euro million)</i>	<b>31 March 2010</b>	<b>31 March 2009</b>	<b>Difference</b>
<b>Operating revenues</b>	12,2	7,1	5,1
<b>EBITDA</b>	8	3,8	4,2
<b>Net Result</b>	(0,2)	0,1	(0,3)
<i>(Euro million)</i>	<b>31 March 2010</b>	<b>31 December 2009</b>	<b>Difference</b>
<b>Net Invested Capital</b>	453,3	438,9	14,4
<b>Group Shareholders Equity</b>	167,6	171,1	(3,5)
<b>Net Financial Position</b>	286,1	268,0	18,1



## 1. Operational highlights

The Group's business performance in the first quarter of 2010 was characterised by a rise in revenues and EBITDA deriving from the increase in the number of operating wind and photovoltaic plants compared with the same period of the previous year. Electrical production in 1°Q10 was of 68,882 MWh, with an increase of 28,908 MWh compared to the same period in the previous year (39,974 MWh).

In the **wind sector**, gross installed power capacity as of 31<sup>st</sup> March 2010 amounted to 170.5 MW and the consolidated installed power amounted to 146 MW, reflecting an increase of 23 MW compared to 31<sup>st</sup> March 2009.

In April 2010 the Castel di Lucio wind farm started production, with an installed power capacity of 23 MW. In the first three months of 2010, construction also continued on the wind farms of Licodia Eubea and San Martino in Pensilis, with a gross installed power capacity of 80 MW and a consolidated installed power capacity of 51 MW.

As of 31<sup>st</sup> March 2010, the consolidated installed power capacity in the **photovoltaic sector** amounted to 8.8 MW, reflecting an increase of 5.7 MW compared to 31<sup>st</sup> March 2009.

During the first three months of 2010, construction works continued for the Castellaneta plant, with an overall power capacity of 14 MW. With Castellaneta plant, Group photovoltaic plants will reach a power capacity of approximately 23 MW.

In **biomass sector**, during the first quarter of 2010 construction work continued on the 10.5 MW biomass plant of Bonollo Energia SpA, 50% owned by Alerion.

## 2. Consolidated results of the Alerion Group at 31<sup>st</sup> March 2010

**Operating revenues** for the first quarter 2010 totalled Euro 12.2 million, with an increase of Euro 5.1 million compared to the value posted in the first quarter of 2009. This increase is attributable to the full entry into operation of the Callari and Ortona wind farms and of the photovoltaic plants of Brindisi, Racale, Acquaviva and Pontenure.



**EBITDA** for the first quarter 2010 was Euro 8.0 million, reflecting an increase of Euro 4.2 million compared to 2009 (Euro 3.8 million), due chiefly to greater margins from wind-energy and photovoltaic generation.

**Group net Result** for the first quarter 2010 amounted to Euro -0.2 million. This figure includes depreciation and amortisation of Euro 4.7 million, net financial charges of Euro 2.8 million and taxes for the period of Euro 0.7 million.

**Net Invested Capital** at 31<sup>st</sup> March 2010 was Euro 453.3 million (Euro 438.9 million at 31 December 2009), with an increase of Euro 14.4 million compared to 31 December 2009 relating to investments made in the wind-energy and photovoltaic sectors.

**Group shareholders' equity** at 31<sup>st</sup> March 2010 was Euro 167.6 million, with a decrease of Euro 3.5 million compared to 31 December 2009. This change is due chiefly to i) the result of Euro -0.2 million for the period and ii) the change in fair value of the derivatives (interest rate swap) for hedging interest-rate risks on project financing – net of the tax effect – for Euro 3.3 million.

**Net financial indebtedness** at 31<sup>st</sup> March 2010 was Euro 286.1 million, with an increase of Euro 18.1 million compared to 31 December 2009. The increase is due mainly to investments made in the wind-energy and photovoltaic sector. At 31<sup>st</sup> March 2010 financial leverage, expressed as the ratio between net borrowings and net invested capital, was 63.1% (61.1% at 31 December 2009).

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## **Significant events following the close of the first quarter 2010 and foreseeable evolution**

### **Significant events following the close of the first quarter 2010**

On 7 April 2010 Alerion has signed an agreement with Industria e Innovazione S.p.A. and Realty Vailog S.p.A. regulating an anticipated payment of Euro 15 million of the credit that Alerion has towards Industria e Innovazione following the sale of non energy assets. Within the merger between Industria e Innovazione and Realty Vailog, Alerion has also agreed to release the share pledge on the shares of Realty Vailog, deriving from the mentioned sale of non energy assets. All other conditions of the credit, among which interest of 7.5% per annum and the final date for total repayment on 31<sup>st</sup> December 2011, do not change.



### **Foreseeable evolution in 2010**

In the wind-energy sector, 2010 results will benefit from the full-year contribution of the wind farms of Callari and Ortona, and the start-up of operations of the Castel di Lucio, Licodia Eubea and San Martino in Pensilis wind farms.

The economic performance of 2010 will also benefit from the start-up of operations of the photovoltaic plants in Castellaneta and of the biomass plant of Anagni.

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Pursuant to Article 154-bis, paragraph 2, of the Unified Financial Act, the manager responsible for preparing the company's financial reports, Stefano Francavilla, declares that the accounting information contained in this press release corresponds to document results, book and accounting records.

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